WILLDAN GROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

## (Unaudited)

|  | Three Months Ended |  | Year Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | December 30, 2016 | January 1, 2016 | December 30, 2016 | January 1, 2016 |
| Contract revenue | \$ 57,425,000 | \$31,522,000 | \$208,941,000 | \$135,103,000 |
| Direct costs of contract revenue (exclusive of depreciation and amortization shown separately below): |  |  |  |  |
| Salaries and wages | 10,271,000 | 7,940,000 | 39,024,000 | 31,880,000 |
| Subcontractor services and other direct costs | 29,075,000 | 10,488,000 | 104,236,000 | 50,200,000 |
| Total direct costs of contract revenue | 39,346,000 | 18,428,000 | 143,260,000 | 82,080,000 |
| General and administrative expenses: |  |  |  |  |
| Salaries and wages, payroll taxes and employee benefits | 8,049,000 | 6,748,000 | 31,084,000 | 25,741,000 |
| Facilities and facility related | 1,107,000 | 1,043,000 | 4,085,000 | 4,246,000 |
| Stock-based compensation | 507,000 | 309,000 | 1,239,000 | 777,000 |
| Depreciation and amortization | 896,000 | 796,000 | 3,204,000 | 2,072,000 |
| Other | 4,831,000 | 3,742,000 | 14,525,000 | 12,657,000 |
| Total general and administrative expenses | 15,390,000 | 12,638,000 | 54,137,000 | 45,493,000 |
| Income from operations | 2,689,000 | 456,000 | 11,544,000 | 7,530,000 |

Other (expense) income:
Interest income
$-\quad(1,000)$
$-\quad-$

| Interest expense | $(42,000)$ | 135,000 | $(179,000)$ | $(207,000)$ |
| :---: | :---: | :---: | :---: | :---: |
| Other, net | - | - | 2,000 | 18,000 |
| Total other expense, net | $(42,000)$ | 134,000 | $(177,000)$ | $(189,000)$ |
| Income before income taxes | 2,647,000 | 590,000 | 11,367,000 | 7,341,000 |
| Income tax expense | 1,078,000 | 210,000 | 3,068,000 | 3,082,000 |
| Net income | \$ 1,569,000 | \$ 380,000 | \$ 8,299,000 | \$ 4,259,000 |

Earnings per share:
Basic
Diluted

| \$ | 0.19 | \$ | 0.05 | \$ | 1.01 | \$ | 0.54 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 0.18 | $\overline{\text { \$ }}$ | 0.05 | \$ | 0.97 | \$ | 0.52 |

Weighted-average shares outstanding:

| Basic | $8,334,000$ | $7,888,000$ | $8,219,000$ | $7,834,000$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | $8,959,000$ | $8,132,000$ | $8,565,000$ | $8,113,000$ |

